| | | Page 1 |
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| 1 | IN THE UNITED STATES DISTRICT COURT | |
| 2 | FOR THE EASTERN DISTRICT OF TEXAS | |
| 3 | MARSHALL DIVISION | |
| 4 | CASE NO. 2:08-cv-422 TJW | |
| 5 | | |
| 6 | | |
| 7 | PATTY BEALL, MATTHEW | |
| 8 | MAXWELL, TALINA MCELHANY AND | |
| 9 | KELLY HAMPTON, individually | |
| 10 | and on behalf of all other | |
| 11 | similarly situated; | |
| 12 | Plaintiffs, | |
| 13 | vs. | |
| 14 | TYLER TECHNOLOGIES, INC., AND | |
| 15 | EDP ENTERPRISES, INC., | |
| 16 | Defendants. | |
| 17 | | |
| 18 | , | |
| 19 | DEPOSITION OF TRAVIS VOID | |
| 20 | | |
| 21 | At Raleigh, North Carolina | |
| 22 | July 29, 2010 | |
| 23 | 2:25 p.m 4:30 p.m. | |
| 24 | Reported by: Rebecca L. Crunk | |

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| 1 | A P P | EARANCES |
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| 1 | | available on the drop down box, and I think you said |
| 2 | | you weren't sure. |
| 3 | Α. | Not sure. |
| 4 | Q. | What does training phase one mean? I mean, what type |
| 5 | | of training is done in phase one or when you entered |
| 6 | | that for that week in January, what type of training |
| 7 | | were you assigning the phase one designation? |
| 8 | Α. | Phase one is usually financials training, depending |
| 9 | | on how the client bought the software. |
| 10 | Q. | Okay. And when you say financials training, what |
| 11 | | does that mean? Does that mean training end users |
| 12 | | how to utilize the software? Does it mean training |
| 13 | | people as to setting up the system or something else? |
| 14 | A . | That would encompass all with that for financials. |
| 15 | Q . | And that's all would all be included under phase |
| 16 | | one training. |
| 17 | Α. | To my understanding, yes. |
| 18 | Q • | In terms of your job at Tyler Technologies as an |
| 19 | | implementation consultant, what other types of |
| 20 | | training are there other than what you've described |
| 21 | | just now? |
| 22 | Α. | Outside of financials training? |
| 23 | Q. | Yeah. Well, or phase one. You've I want you to, |
| 24 | | if you can, provide a list to me of the different |

| | | Page 44 |
|----|-----------------|---|
| 1 | | I don't know if it's easier to call them phases for |
| 2 | | you, or if it's better to break it into subject |
| 3 | | matters. |
| 4 | A. | Subject matters. |
| 5 | Q. | That's your preference? |
| 6 | Α. | Yes. |
| 7 | Q. | Okay. So we've talked about setting up the system. |
| 8 | | I'm going to call that one aspect of training; is |
| 9 | | that fair? |
| 10 | Α., | Yes. |
| 11 | Q | And you talked about end user training, I mentioned |
| 12 | | that and you agreed. |
| 13 | Α. | Yes. |
| 14 | Q. | What other designations or descriptions of training |
| 15 | | are there? |
| 16 | Α. | Conversion training. |
| 17 | Q. | Anything else? |
| 18 | $A_{(\bullet)}$ | Setup, conversion, implementation training, post live |
| 19 | | support. |
| 20 | Q. | Is implementation training the same as end user |
| 21 | | training? |
| 22 | A. | End user training is encompassed into implementation |
| 23 | | training. |
| 24 | Q. | Okay. And are you also at the client's site when |

| | | Page 45 |
|----|----|--|
| 1 | | they go live? |
| 2 | Α. | Yes. |
| 3 | Q. | Can we call that go live support? |
| 4 | A. | Yes. |
| 5 | Q. | Is that what you call it? |
| 6 | A. | Yeah. We do call it go live support. |
| 7 | Q. | Okay. So you've just told me of the different types |
| 8 | | of functions that you perform at the customer sites, |
| 9 | | training regarding setting up the system, |
| 10 | | implementation training, conversion training. |
| 11 | A | Yes. |
| 12 | Q. | Go live support and post live support. |
| 13 | Α. | Yes. You may want to flip the implementation |
| 14 | | training and conversion training. Conversion comes |
| 15 | | first. |
| 16 | Q. | Okay. With that listing of those different |
| 17 | | functions, what percentage of your job as an |
| 18 | | implementation consultant have we discussed? In |
| 19 | | other words, I don't know, you may have liked that |
| 20 | | question, but I didn't. |
| 21 | | Of these five different categories of functions, all |
| 22 | | of which these are all performed at the customer |
| 23 | | site. |
| 24 | Α. | Yes. |

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|----|-----------------------|--|
| 1 | Q. | Okay. What percentage of your overall I |
| 2 | | understand some of this that could be done remotely. |
| 3 | Α. | Right. |
| 4 | Q. | Okay. Forget about remote or on site at this point, |
| 5 | | but I want to get a sense of what percentage of your |
| 6 | | job do these five components make up. Is this half |
| 7 | | of your job, 75 percent of your job? And I know |
| 8 | | we're not going to get a precise percentage, but an |
| 9 | | approximation. |
| 10 | Α. | Right. That's basically all of my job. The stuff |
| 11 | | that's not included I guess what's not like, |
| 12 | | what's not included here is what happens off site. |
| 13 | Q. | At the office. |
| 14 | Α. | No. Like, in the hotel room or in the airport or on |
| 15 | | the weekend when you're answering an email or you're |
| 16 | | trying to figure out some more stuff that's going on |
| 17 | | with the software. |
| 18 | Q. | Okay. |
| 19 | $A_{\bullet \bullet}$ | So that's what all I include here is, like, on site. |
| 20 | | None of the off site stuff is here. That's why it's |
| 21 | | 40 hours here. |
| 22 | Q. | Right. But what about the work at the office that's, |
| 23 | | I think we saw one of the designations, as |
| 24 | | administrative? |

| | | Page 47 |
|----|-------------|---|
| 1 | A_{\circ} | Yes. That is |
| 2 | Q. | That's another. |
| 3 | Α. | That's another function, right. That's another |
| 4 | | function. So I guess that would be that would be, |
| 5 | | like, I guess 50 percent because if I'm in the |
| 6 | | office, then I'm using a template to actually update |
| 7 | | documents that are on the knowledge base, follow up |
| 8 | | on some support work, do my time sheets, do my |
| 9 | | expense reports, get prepared for an upcoming client, |
| 10 | | and that would be, like, my administrative type work. |
| 11 | Q. | Okay. Same question. What you've just described as |
| 12 | | your administrative office work, and you've broke it |
| 13 | | down into different components, and I'm not saying |
| 14 | | that those are all the different components of what |
| 15 | | you do at the office, but what percentage of your job |
| 16 | | is spent at the office doing these for example, |
| 17 | | these types of administrative functions that you've |
| 18 | | just listed? |
| 19 | Α. | When I'm in the office, what percentage? |
| 20 | Q. | No. I mean overall, so overall percentage of your |
| 21 | | job is working at the office handling, for example, |
| 22 | | these kinds of administrative functions. |
| 23 | Α. | Okay. And then what percentage is what percentage |
| 24 | | is on site? |

Page 48 MS. BAGLEY: I'm going to object to the form. 1 BY MR. McKEEBY: 3 Okay. I'll see if I can't -- I'll do the math after that or I'll help you. We can do it together. 4 But first let's focus on this question which is: How 5 much of your job is typically, and I know it's going 6 7 to change --8 Administrative. 9 -- but, typically, I'm not trying to pin you down 10 into a specific percentage, but I want to get a ball 11 park. Right. Probably about 30 percent. 12 MS. BAGLEY: Object to the form. 13 14 BY MR. McKEEBY: 15 So roughly approximately 30 percent of your time is 16 spent at the office. 17 Roughly. Α. And that's been at least fairly consistent throughout 18 19 your employment with Tyler depending on how busy you 20 were with respect to out of -- out of office visits? 21 Obviously, it sounds like if you're slower, you're 22 probably in the office more.

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Okay. Let me go back to these different -- these

23

24

Α.

Q.

Right.

| | | Page 49 |
|----|----|---|
| 1 | | five different types of training that you described. |
| 2 | | And before I do that ask you: How do you know as an |
| 3 | | implementation consultant, Travis Void, where you are |
| 4 | | assigned on a particular week or month? How do you |
| 5 | | know where to go? |
| 6 | Α. | My project manager informs us. |
| 7 | Q. | And how does she inform you? |
| 8 | Α. | Via phone call or email. |
| 9 | Q. | Is there a schedule for anything like that that you |
| 10 | | look at? |
| 11 | Α. | She would generally send us an email and then we |
| 12 | | would develop or I would develop an agenda based off |
| 13 | | of a template of another one. |
| 14 | Q. | Okay. So in this email, what would she typically |
| 15 | | inform you? Obviously she would inform you of the |
| 16 | | client. |
| 17 | Α. | The client site, the dates they want me to be there, |
| 18 | | what they want to know. |
| 19 | Q. | And when you say what they want to know, you mean the |
| 20 | | type of training you're to give. |
| 21 | Α. | Exactly. |
| 22 | Q. | So it could be, for example, setup training, it could |
| 23 | | be conversion training. She would indicate in the |
| 24 | | email what type of training it would be. |

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|----|-------|---|
| 1 | Α. | Exactly. |
| 2 | Q. | Okay. And then from that you would develop the |
| 3 | | agenda from the template? |
| 4 | Α. | Yes. |
| 5 | Q. | Would you need anything other than what she provided |
| 6 | | to you in the email to develop the agenda from the |
| 7 | | template? |
| 8 | Α. | If she provided enough information in the email, I |
| 9 | | would need to go to the knowledge base to pull up a |
| 10 | | base agenda and modify it depending on what the |
| 11 | | client is requesting to be trained on because they |
| 12 | | may not be requesting everything that's on our base |
| 13 | | agenda so we have to modify it per client. |
| 14 | Q. | Okay. But my question goes to what information do |
| 15 | | you have to modify the base agenda to meet the |
| 16 | | client's needs and specifically does that information |
| 17 | | come from the email that your project manager would |
| 18 | | send you? |
| 19 | Α. | Yes. It comes from the email or the phone call. |
| 20 | Q. | With the project manager. |
| 21 | Α. | Yes. |
| 22 | Q. | At this point in the process, it's not typical for |
| 23 | | you to have spoken to the client to assist with your |
| 24 | (EBB) | preparation of the agenda. |

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|----|----|---|
| 1 | Α. | Right. |
| 2 | Q. | And when you use the term agenda, tell me what that |
| 3 | | means. Is agenda because I think of agenda as |
| 4 | | meaning possibly, you know, the schedule for the |
| 5 | | trip, or it could mean here are the topics that I'm |
| 6 | | going to cover, or I suppose it could mean something |
| 7 | | else. Those are the two examples that I can think |
| 8 | | about. What's closer to what you meant when you said |
| 9 | | agenda? |
| 10 | Α. | It goes over what modules we're going to be training |
| 11 | | in, and under the module, what programs within the |
| 12 | | module would we go over. |
| 13 | Q. | Does it talk about the schedule for those different |
| 14 | | tasks? |
| 15 | Α. | Yes. It'll have, like, Monday, and they'll set a |
| 16 | | time for the specific task to be completed, and we |
| 17 | | try to keep it within that time on the agenda. |
| 18 | Q. | Who sets the time for the task to be completed? |
| 19 | Α. | Project manager. |
| 20 | Q. | And then you set the agenda to try to accomplish that |
| 21 | | task within the deadline set by the project manager. |
| 22 | Α. | Yes. |
| 23 | Q. | Do you submit the agenda for approval to the project |
| 24 | | manager? |

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|----|----|---|
| 1 | Α. | Not all the time. Sometimes they'll just tell us to |
| 2 | | go with what we have. |
| 3 | Q. | Do you submit the agenda to the client for approval? |
| 4 | A | Yes. |
| 5 | Q. | And is that something that's done before you get to |
| 6 | | the customer location? |
| 7 | Α. | Yes. |
| 8 | Q. | So you would send it directly via email to the client |
| 9 | | and say something along the lines of, here's the |
| 10 | | agenda, here's what we're planning. Does this |
| 11 | | correspond with your needs? |
| 12 | Α. | Not does it correspond to your needs, but they get |
| 13 | | the right people to be in the right place at the |
| 14 | | right time to match the agenda and to see if we need |
| 15 | | to make any changes according to their schedule. |
| 16 | Q. | So that goes more to the availability of the people |
| 17 | | who need to be trained. |
| 18 | Α. | Right. |
| 19 | Q. | And the client, obviously, is going to have more |
| 20 | | information about that than you would. |
| 21 | Α. | Exactly. |
| 22 | Q. | I take it the five different types of support or |
| 23 | | training that you've listed are all of you've |
| 24 | | performed all of these things in your employment. |

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|----|----|---|
| 1 | Α. | Yes. |
| 2 | Q. | When you're training regarding setting up the system, |
| 3 | | I take it you are training a particular segment of |
| 4 | | the employees of the customers during that training. |
| 5 | A. | The setting up of the system? |
| 6 | Q. | Yeah. Let me just tell you my thought, and you tell |
| 7 | | me if I'm wrong, but when you're doing the |
| 8 | | implementation training or the end user training, |
| 9 | | you've got to train the people who are actually going |
| 10 | | to be using the software. My impression is when |
| 11 | | you're doing the training on setting up the system is |
| 12 | | that you're training a different group of employees; |
| 13 | | is that accurate? |
| 14 | Α. | Yes. |
| 15 | Q. | What group of employees are you training when you're |
| 16 | | training to set up the system? |
| 17 | Α. | A lot of times it's what we call the functional |
| 18 | | leaders, those who make the decisions on how it needs |
| 19 | | to be set up, also the IT department or the |
| 20 | | information technology department. |
| 21 | Q. | Okay. Do you, prior to doing the training regarding |
| 22 | | setting up the system, need to know about the |
| 23 | | customer's previous legacy system? |
| 24 | Α. | We don't necessarily need to know everything about |

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|----|-----|---|
| 1 | | their previous system. We just need to know how they |
| 2 | | conducted business. |
| 3 | Q. | What's an example of how they conducted business with |
| 4 | | respect to financial software? |
| 5 | Α. | How they handle an invoice that comes in. |
| 6 | Q. | And when you say how they handle an invoice, you mean |
| 7 | | where did it get routed, who needed to approve it, |
| 8 | | those kinds of things? |
| 9 | Α | Right. Right. |
| 10 | Q. | And so that has less to do with software and more to |
| 11 | | do with processes. |
| 12 | A . | Yes. |
| 13 | Q. | And how is it that you get that information from the |
| 14 | | client? Is that I'll leave it at that. |
| 15 | A . | That's more of the setup, so that's how we determine |
| 16 | | how the system needs to be set up based off of how |
| 17 | | they used to do business and how we can kind of keep |
| 18 | | it similar. |
| 19 | Q. | Right. Keep it similar within the MUNIS software. |
| 20 | Α. | Yes. |
| 21 | Q. | So that's something that's information you gather |
| 22 | | from the client during this setup training? |
| 23 | Α. | Yes. |
| 24 | Q. | Do you know the term systems analysis, system |

| | | Page 55 |
|----|----|--|
| 1 | | analysis? |
| 2 | Α. | Yes. |
| 3 | Q. | My understanding, I'll tell you my understanding of |
| 4 | | system analysis is, and you can tell me if it's the |
| 5 | | same as yours or if I need to change it. It'll be |
| 6 | | pretty basic. |
| 7 | | But my understanding of a system analysis is where |
| 8 | | someone from Tyler is sitting down with the company, |
| 9 | | the customer, and gathering information from the |
| 10 | | customer about their processes and how they, for |
| 11 | | example, handle invoices is the example that you |
| 12 | | used, and gathering that information from the |
| 13 | | customer. That's my understanding of a system |
| 14 | | analysis. Is that close? |
| 15 | Α. | It's close. |
| 16 | Q. | Okay. |
| 17 | Α. | It's like an as is. |
| 18 | Q. | Okay. An as is in the sense that you're learning |
| 19 | | what the customer's legacy system is. |
| 20 | Α. | Their processes within the legacy system. |
| 21 | Q. | Got it. Got it. And my question is: I take it from |
| 22 | | your testimony that's work that you, as an |
| 23 | | implementation consultant, performed as part of your |
| 24 | | job. |

Page 56 Yes. 1 MS. BAGLEY: Object to the form. BY MR. MCKEEBY: 3 And so you, as an implementation consultant, 5 performed systems analysis? Yes. Α. 6 7 MS. BAGLEY: Form. 8 BY MR. McKEEBY: Q. Okay. So during this training regarding setting up 9 the system, you're both training the customer as to 10 11 Tyler system and gathering information about their 12 processes. 13 Α. Yes. When you're doing training regarding setting up the 14 system, do you record that exchange of information in 15 any type of report? 16 17 Α. Yes. 18 Is that a trip report? Q. 19 It can be, but usually it's on an agenda. 20 And what do you do with the agenda? Q. 21 Submit it to the project manager. 22 Q. Is the project manager typically with you when you're doing the setup training? 23

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24

Α.

No.

| | | TREEDOM COURT REPORTING |
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| | | Page 58 |
| 1 | Q. | Okay. All right. Which one did you say? Conversion |
| 2 | | training. |
| 3 | Α. | Uh-huh. |
| 4 | Q. | Get a new piece of paper. What is conversion |
| 5 | | training? |
| 6 | Α., | It's mapping the data showing them what fields they |
| 7 | | had in their what information they currently use, |
| 8 | | where that is in the new system, in MUNIS. |
| 9 | Q. | So when you're doing conversion training, are you |
| 10 | | also training the functional leaders as you've |
| 11 | | described? |
| 12 | Α, | Yes. |
| 13 | Q. | Is it typically the same functional leaders that you |
| 14 | | trained during the system setup training? |
| 15 | Α. | Yes. |
| 16 | Q. | But the conversion training is done at a different |
| 17 | | phase of the overall training, agreed? |
| 18 | Α. | I guess if you're referring to this type of phase, |
| 19 | | it's all still phase one, I believe. |
| 20 | Q. | Okay. But it's done without regard to that time |
| 21 | | sheet and those drop down boxes. It's done after the |
| 22 | | setup training. |
| 23 | Α. | Right. |
| 24 | Q. | Would it be typical for you to make a separate trip |

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| 1 | | to do the conversion training? |
| 2 | Α. | Yes. |
| 3 | Q. | Would it be typical for you to do the conversion |
| 4 | | training for the same client that you had done the |
| 5 | | system setup training? |
| 6 | Α. | Yes. |
| 7 | Q. | In other words, it would be unusual for you to pick |
| 8 | | up the implementation process at the conversion |
| 9 | | training stage. |
| 10 | Α. | Not unusual. |
| 11 | Q. | Okay. Happens sometimes. |
| 12 | Α. | Yes. |
| 13 | Q. | Okay. Now, I understand conversion, apart from |
| 14 | | conversion training, but conversion to mean moving |
| 15 | | the data from the customer's legacy system onto the |
| 16 | | MUNIS system. |
| 17 | Α. | Yes. |
| 18 | Q. | Am I correct that there is a separate department, I |
| 19 | | mean separate from the implementation department at |
| 20 | | Tyler, that does the actual conversion? |
| 21 | Α. | Yes. |
| 22 | Q. | So when you're training the client on conversion |
| 23 | | training, what is it that you're training them on? |
| 24 | Α. | What fields from the legacy system match up to the |

| | | Page 60 |
|----|----|---|
| 1 | | fields in the MUNIS system. |
| 2 | Q. | And at the time you're doing the conversion training, |
| 3 | | has the data from the client's legacy system already |
| 4 | | been converted or not necessarily? |
| 5 | Α. | No. That's what we're preparing for. |
| 6 | Q. | Got it. Okay. I'm familiar with another concept |
| 7 | | through the course of my studies on what |
| 8 | | implementation consultants do, and that is |
| 9 | | configuration. |
| 10 | Α. | Uh-huh. |
| 11 | Q. | My understanding of configuration is that it has less |
| 12 | | to do with data movement and more to do with |
| 13 | | selecting different options within the Tyler MUNIS |
| 14 | | systems as to what to do with that data. That's |
| 15 | | pretty general, but is that your understanding of |
| 16 | | what configuration is? |
| 17 | Α. | Yes, setting up parameters. |
| 18 | Q. | Setting up parameters is a good way to describe it. |
| 19 | | And is configuration, as you've just defined it or |
| 20 | | I've defined it with your systems, is that something |
| 21 | | that as an implementation coordinator you do? |
| 22 | A | Yes. |
| 23 | Q. | And at what stage of the training do you do the |
| 24 | | configuration? |

| | | Page 61 |
|----|----|---|
| 1 | Α. | That can be before and after the conversion so I've |
| 2 | | been different places where they've done it at |
| 3 | | different times. |
| 4 | Q. | And is it when you're doing configuration are you |
| 5 | | training while you're doing it or you back at the |
| 6 | | hotel making the selections in the software based on |
| 7 | | the customer's input? |
| 8 | Α. | Both. At the hotel, we may get back and look at what |
| 9 | | we've discovered that day and prepare for the next |
| 10 | | day, and say, okay, the answer to these questions, |
| 11 | | their parameters may need to be set like this so |
| 12 | | we'll set up on maybe a document or set up another |
| 13 | | agenda for another trip to come out, and then when we |
| 14 | | have the parameters set up, we actually walk them |
| 15 | | through and show them, per your request and how you |
| 16 | | want to do business, these are the parameters that |
| 17 | | you have to choose from and you can set them up this |
| 18 | | way to follow this business practice or this way to |
| 19 | | follow this one and then they decide how they want to |
| 20 | | set up. |
| 21 | Q. | So that's the training component of it? |
| 22 | Α. | Yes. That's still kind of with the set up because |
| 23 | | you're training them on how to do the parameters for |
| 24 | | the end users to use. |

Page 62 Right. Right. So it's sort of an aspect of set up. 2 Α. Yes. Now, when you're doing the implementation training, 3 that's where you're training end users? 4 5 Yes. 0. And is that in kind of a classroom style setting? Yes. 8 And do you as it -- would it be typical for you to have the Tyler system up on, like, a projection? 9 10 Α. Yes. 11 And would it also be typical for the personnel of the customers whom you are training to have laptops? 12 13 Α. That's what we would like most of the times. Assuming they have laptops. 14 15 Α. Exactly.

- 16 It makes the training go a lot easier if they have
- it. 17
- Α. Yes. 18
- Q. And when you discussed the agenda a little while ago, 19
- 20 help me out here, I think you were talking about that
- 21 in connection with the setup training, do you do a
- 22 separate agenda for the implementation training?
- Yes. 23 Α.
- 24 And I take it a separate agenda for the conversion

| | | Page 63 |
|----|----|---|
| 1 | | training as well. |
| 2 | Α. | Yes. |
| 3 | Q. | And is the system or process rather the same in the |
| 4 | | sense of you are getting information from the project |
| 5 | | manager, and from that information, you're going to a |
| 6 | | template that you're modifying to fit the particular |
| 7 | | customer need? |
| 8 | Α. | Yes. |
| 9 | Q. | And I take it with respect to implementation training |
| 10 | | as with respect to the other types of training, the |
| 11 | | project manager is giving you timelines or parameters |
| 12 | | with which you are to work to get the training done. |
| 13 | Α. | Yes. |
| 14 | Q. | In what what does it mean for a customer to go |
| 15 | | live? |
| 16 | Α. | To switch from using the training database to now |
| 17 | | inputting everything into the live database and |
| 18 | | trying I guess you could kind of refer to it as |
| 19 | | weaning them off of their legacy system. |
| 20 | Q. | Okay. And I understood from your previous testimony |
| 21 | | that you would typically be on site as an |
| 22 | | implementation consultant during the go live phase. |
| 23 | Α. | Yes. |
| 24 | Q. | How long does that typically last or does it vary? |

| | | Page 64 |
|----|-----|---|
| 1 | Α. | It varies on the client's size, smaller clients we |
| 2 | | may do go live go live is supposed to be like one |
| 3 | | day, but after the go live, you have a couple more |
| 4 | | days to kind of expand. Say, if you run into |
| 5 | | problems, you can call support and get stuff done. |
| 6 | | So typically two, three days for go live. |
| 7 | Q. | But you also indicated a function called the post |
| 8 | | live support. Is that different from what you've |
| 9 | | described? |
| 10 | Α. | Yes. |
| 11 | Q. | We'll talk about that separately. |
| 12 | | When you're with the client when they're going live, |
| 13 | | are you typically there by yourself or has the |
| 14 | | project manager joined you at that point? |
| 15 | A. | It's varied because as you noticed before, I've had |
| 16 | | several different project managers, my current |
| 17 | | project manager and Sandy were the only two on site |
| 18 | | during go live. |
| 19 | Q • | And is it your understanding that whether or not the |
| 20 | | project manager is with you on go live is more a |
| 21 | | function of the project manager's preference than the |
| 22 | | size of the account? |
| 23 | Α. | Not sure. |
| 24 | | MS. BAGLEY: Object to the form. |

| | | Page 65 |
|----|------|---|
| 1 | | MR. McKEEBY: What are you doing back here? |
| 2 | | MS. BAGLEY: I was plugging in. Sorry. My |
| 3 | | computer died. |
| 4 | BY N | MR. McKEEBY: |
| 5 | Q. | So you're not sure really what the reason was, but |
| 6 | | you know that some of your project managers have |
| 7 | | tended to be with you during the go live phase where |
| 8 | | other project managers have not. |
| 9 | Α. | Right. |
| 10 | Q. | And during the go live phase, are you continuing to |
| 11 | | do training? |
| 12 | Α. | You do because you're constantly answering the |
| 13 | | questions from end users and some of the functional |
| 14 | | leads. |
| 15 | Q. | Okay. But these that training is different from |
| 16 | | the other training that you've described in the sense |
| 17 | | that it's not based on a schedule or in a classroom |
| 18 | | setting, agreed? |
| 19 | Α. | It can be. There are instances where even at go live |
| 20 | | you'll have a classroom where people can come in and |
| 21 | | ask questions so it does turn into a classroom |
| 22 | | setting. They'll have a computer lab set up, and |
| 23 | | they'll say, well, we're going live, we'll have an |
| 24 | | implementer here to come and ask questions. |

Page 66 1 Q. So you have kind of a station where people come to 2 you and ask questions. 3 Α. Yes. On an as-needed basis? 5 Α. Yes. Q. Are you also walking around the customer's facility 7 to see how people are doing? 8 As much as possible. 9 0. Do you have any documentation responsibilities with 10 respect to the go live support? 11 Other than the trip report. The project manager does 12 a lot more documentation when it comes to go lives 13 and all the forms that need to be signed by the 14 client. 15 Q. Okay. With respect to post live support, that, I 16 take it is, is that done remotely? 17 No. Well, it depends on how you define that. Post 18 live support for an implementer, we may go back after 19 go live and just kind of sit around and help them go 20 throughout the process. Then there's a transition to 21 support. 22 Okay. Let's talk first about the post live. A. 23 Okay. As I understand it, you're talking about a discreet

| | | | TREEDOM COCKT REFORMING |
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| | | | Page 67 |
| | 1 | | period in which you go back to the client's site |
| | 2 | | after the go live process has occurred and you |
| | 3 | | provide assistance. |
| | 4 | Α. | Exactly. |
| | 5 | Q. | And is that answering questions as they come up? |
| | 6 | Α. | Answering questions, you may do some more training |
| | 7 | | during that. |
| | 8 | Q. | And who decides whether or not more training is to be |
| | 9 | | done? |
| | 10 | Α. | That is discussed between the project manager and the |
| | 11 | | client. |
| | 12 | Q. | You ever have any input into those decisions in the |
| | 13 | | sense of |
| | 14 | A | Not really, just get told where I need to go. |
| | 15 | Q. | Okay. Okay. Do you have any reporting obligations |
| | 16 | | during the post live process? |
| | 17 | A | Only with issues that come up, so if we have |
| | 18 | | something we have to report to support. |
| | 19 | Q. | Okay. Then this transition, what'd you call it? |
| | 20 | Α. | Transition to support. |
| | 21 | Q. | How long a period of time is that or does it vary? |
| | 22 | Α. | A day. That can be done remotely. |
| | 23 | Q. | Is it typically done remotely? |
| 1 | | | |

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A. As far as my experience, a majority has been remotely

24

| | | Page 68 |
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| 1 | | over the phone. |
| 2 | Q. | And is that contractually set up to be one day? |
| 3 | Α. | Yes. |
| 4 | Q. | And is that basically a day in which the customer can |
| 5 | | call the implementation consultant with whom it may |
| 6 | | be more familiar and ask questions that thereafter |
| 7 | | would be handled by the support department? |
| 8 | A. | Yes. |
| 9 | Q. | I take it that requires you to be at the office to be |
| 10 | | able to field those types of questions. |
| 11 | Α. | Yes. |
| 12 | Q. | Are there is this transition to support day |
| 13 | | something that is in the customer contract that |
| 14 | | they've paid for or do you know? |
| 15 | Α. | I don't know. |
| 16 | Q. | Is it scheduled in advance with you? That is, do you |
| 17 | | know that you're to be at the office on a particular |
| 18 | | day providing your day of transition to support for a |
| 19 | | particular client? |
| 20 | Α. | Yes. It has happened like that. |
| 21 | Q • | And that's because the project manager will tell you, |
| 22 | | hey, on this date you need to be ready to man the |
| 23 | | phone. |
| | | |

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24

A. Exactly.

| | | Page 69 |
|----|------|---|
| 1 | Q. | Okay. |
| 2 | | MS. BAGLEY: You okay. |
| 3 | | MR. McKEEBY: Yeah. Just getting tired. |
| 4 | BY N | MR. McKEEBY: |
| 5 | Q. | Okay. Do you ever get clients who over step the one |
| 6 | | day period and try to call you and ask you questions |
| 7 | | after the transition to support day? |
| 8 | Α. | Yes. There are many emails that come after after |
| 9 | | work. |
| 10 | Q • | And have you received any instruction from your |
| 11 | | supervisors as to how you're to handle those types of |
| 12 | | inquiries that come in from clients after they |
| 13 | | supposedly were transitioned to support? |
| 14 | Α. | Point them to support. |
| 15 | Q. | Okay. And that's, I take it, all your project |
| 16 | | managers have told you that? |
| 17 | Α. | Yes. |
| 18 | | MR. McKEEBY: Can we go off the record for just |
| 19 | | a second? Can I take a two-second break? |
| 20 | | (Recess taken.) |
| 21 | | MR. McKEEBY: All right. I'm going to mark a |
| 22 | | document as, what am I on, 3? |
| 23 | | THE WITNESS: Yes. |
| 24 | | |

| | | Page 88 |
|----|------|---|
| 1 | Α. | I've been asked that many times, and I cannot |
| 2 | | remember. We asked it all going through school. |
| 3 | Q. | When did you graduate? |
| 4 | Α. | 2005, I think 2005. |
| 5 | Q. | Do you have a specialization? |
| 6 | Α. | Associate of Applied Science in IT web design. |
| 7 | Q. | Have you taken any other courses since then, since |
| 8 | | you graduated I mean? |
| 9 | Α. | Unless we include the forklift training, that's about |
| 10 | | it. |
| 11 | Q. | When did you get forklift training? |
| 12 | Α. | I supervised a warehouse, general services, so that |
| 13 | | was kind of under that umbrella of program assistant. |
| 14 | Q. | When you were at the City of Durham you mean? |
| 15 | Α. | Yes. |
| 16 | Q. | Did you get a certification for forklift operation? |
| 17 | Α. | Yes. Yes. Forklift and no. I didn't get the |
| 18 | | Bobcat one, just forklift. |
| 19 | | MR. McKEEBY: And let me mark one more, Exhibit |
| 20 | | No. 6. |
| 21 | | (Deposition Exhibit No. 6 was marked for |
| 22 | | identification.) |
| 23 | BY N | MR. McKEEBY: |
| 1 | | |

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Q. Would you agree with me that's the resume that you

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| | | Page 89 | | |
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| 1 | | submitted to Tyler? | | |
| 2 | Α. | Yes. | | |
| 3 | | MR. McKEEBY: Okay. I pass the witness. | | |
| 4 | | CROSS EXAMINATION | | |
| 5 | 5 BY MS. BAGLEY: | | | |
| 6 | Q. | Mr. Void, was your project manager or supervisor | | |
| 7 | | aware that you were working more than 40 hours per | | |
| 8 | | week some weeks that you worked at Tyler | | |
| 9 | | Technologies? | | |
| 10 | Α. | I would say yes because she was the one sending me | | |
| 11 | | emails and questions. | | |
| 12 | | MS. BAGLEY: Okay. I have no further | | |
| 13 | | questions. I reserve the right to recall. | | |
| 14 | | MR. McKEEBY: No other questions. Thank you. | | |
| 15 | | (THEREUPON, THE WITNESS WAS DISMISSED.) | | |
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